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Dylan, Software Consultant, Zeal Systems with Mathew Woo, Operations Manager, JR Wholesale Meats (right)

## EMPOWERING EFFICIENCY: ZEAL SYSTEMS AND JR WHOLESALE MEATS' JOURNEY WITH ACCREDO BUSINESS SOFTWARE

In the bustling world of meat processing and distribution, where precision and efficiency are the currency of success, JR Wholesale Meats has emerged as a beacon of innovation. Their partnership with Zeal Systems, fuelled by the robust capabilities of Accredo business software, has revolutionized their operations and set new benchmarks for industry excellence. Let's delve deeper into this collaborative journey and explore how technology has become the cornerstone of their success.

At the helm of JR Wholesale Meats stands Mathew Woo, Operations Manager with over a decade of experience in the industry. Mathew's tenure with JR Wholesale spans a period of significant evolution, during which the company transitioned from a focus on the food service industry to a prominent player in both B2B and B2C sectors.

The expansion into retail-oriented supply necessitated a re-evaluation of their operational strategies, laying the groundwork for their partnership with Zeal Systems.

### The Journey

Mathew recounts the pivotal role of Zeal Systems in their journey: "The Zeal Team is clearly very competent and has been a great support for our business. They understand our business and the industry very well." Dylan, a seasoned Software Consultant at Zeal Systems, brings over 7 years of expertise to the table. His approach goes beyond implementing software; it's about understanding the intricacies of JR Wholesale's operations and crafting tailored solutions to address their pain points.

# ZEAL SYSTEMS AND JR WHOLESALE MEATS' JOURNEY WITH ACCREDO BUSINESS SOFTWARE .... CONTINUED

The journey commenced 18 months ago when JR Wholesale Meats embarked on a digital transformation journey with Zeal Systems. Armed with a wish list of priorities, the teams set out to modernize key aspects of their business processes. One such challenge was the dated pick and pack process, characterized by its manual and error-prone nature.

## The Results

Mathew reflects on the impact of this transformation: "With the new Accredo System and Zeal's support, JR has managed to double our daily output of orders using the same number of people." Such a feat was previously unimaginable, underscoring the transformative power of technology in driving productivity.

Accredo business software emerged as the linchpin of this transformation. Its customizability enabled Zeal Systems to develop solutions tailored to JR Wholesale's unique requirements. The implementation of pick and pack terminals, reminiscent of self-checkout systems, revolutionized the fulfillment process. Staff could now visualize and fulfill orders with unprecedented ease, significantly reducing errors and time spent on manual tasks.

Dylan from Zeal reflects on the immediate impact: "The pick and pack system that they went with really had a quite instant and observable effect upon multiple people's roles in JR's business." Indeed, the frontline staff, once burdened with manual data entry tasks, embraced the changes enthusiastically. The newfound efficiency not only enhanced their productivity but also freed up valuable time for value-added functions.

## Ongoing Optimisation

But the collaboration didn't stop there. The Zeal Team has continued to identify areas for optimization, leveraging Accredo's flexibility to implement quick wins and lay the groundwork for long-term projects. Mathew elaborates: "It's not just major processes Zeal and Accredo are able to help us optimize. I can walk around the office and see someone taking 10-20 clicks to get through a part of the system, and I can speak to Dylan, and we'll get it down to a single click."

The results were tangible. Tasks that once required staff to wake up at dawn to compile spreadsheets are now automated, streamlining operations and reducing the risk of errors. Moreover, Accredo's granular tracking capabilities ensure meticulous inventory management, mitigating the risk of losses and disruptions.

Looking ahead, the partnership between Zeal Systems and JR Wholesale Meats holds immense promise. With ongoing optimization efforts, including further enhancements in warehouse management, the horizon of possibilities is vast. Mathew eagerly anticipates the future: "We've already optimized the process to allow orders to be scanned directly to a PO, and the accounts team simply needs to reconcile the quantity received as being correct."

In conclusion, the collaboration between Zeal Systems and JR Wholesale Meats exemplifies the transformative power of technology in driving operational excellence. By leveraging the capabilities of Accredo business software and mapping it to their specific business needs, they have not only optimized their operations but also future-proofed their business for sustained growth and success in an ever-evolving industry landscape.

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